



PT.RICHLAND AGRO INDUSTRI



WHY INDONESIA?

- **THE POPULATION OF INDONESIA RANKS THE FOURTH IN THE WORLD, WHICH IS ONE OF THE MOST POPULATED COUNTRY AND THE LARGEST ECONOMY OF ASEAN.**
- **IT OFFERS POLITICAL STABILITY WHICH SERVES LOW RISK TO SUPPLIERS AND BUYERS**
- **INDONESIA IS MOST RELIABLE SOURCING DESTINATION IN TERMS OF QUALITY PRODUCT, ON TIME DELIVERY AND SERVICE TO CUSTOMER WITH GREAT COMMITMENT.**
- **INDONESIA IS THE LARGEST PRODUCER OF PALM AND COCONUT OIL AND DERIVATIVES**
- **PALM PLANTATIONS STRETCH ACROSS 12 MILLION HECTARES, AND IS PROJECTED TO REACH 13 MILLION BY 2020.**
- **42% OF COCONUT PRODUCTS OF WORLD ARE PRODUCED IN INDONESIA**
- **GOOD LOGISTIC FACILITIES AND INFRASTRUCTURES.**



ABOUT PT.RICHLAND AGRO INDUSTRI


- **PT.RICHLAND AGRO INDUSTRI IS AN EMERGING COMPANY IN THE FIELD OF AGRO BUSINESS, FOCUSING IN PALM AND COCONUT PRODUCTS AND THE DERIVATIVES, SERVING BOTH LOCAL & EXPORT MARKETS. WE CONTINUE TO SERVE OUR CUSTOMERS ON A LONG TERM BASIS AND TO RESPOND TO THEIR NEEDS AND DEMANDS. WE ARE ESTABLISHED BASED ON QUALITY, RELIABILITY, PROVIDING SERVICE, BENEFIT AND TRUST.**
 - **WE ARE COMMITTED TO MEET CUSTOMER'S REQUIREMENTS THROUGH CONTINUOUS IMPROVEMENTS OF OUR QUALITY MANAGEMENT SYSTEM. WE SHALL SUSTAIN ORGANIZATIONAL EXCELLENCE THROUGH TIMELY RESPONSIVENESS, QUALITY CONSCIOUSNESS, VISIONARY LEADERSHIP AND INNOVATIVE EFFORTS.**
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VISION

TO BE THE LEADING AND SUSTAINABLE AGRO COMPANY BY SOURCING AND SUPPLYING QUALITY PRODUCTS TO OUR CUSTOMERS THAT BENEFITS THE COMMUNITIES.

MISSION

- **TO FULFILL CUSTOMER'S NEEDS AND DEMANDS.**
 - **TO STRIVE FOR CONTINUOUS IMPROVEMENTS.**
 - **ENGAGE WITH THE PRODUCTS WHICH ARE ENVIRONMENTALLY FRIENDLY.**
 - **PROVIDE BEST QUALITY FOR CUSTOMERS**
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PRODUCTS AND SERVICES

OUR EXPANSIVE OPERATIONS COMPRISE SOURCING, PROCESSING, HANDLING, SHIPPING AND MARKETING OF A WIDE RANGE OF AGRICULTURAL, FOOD AND ENERGY PRODUCTS AND RELATED SERVICES INCLUDING:

- **PALM KERNEL EXPPELLER CAKE**
 - **PALM KERNEL OIL (PKO)**
 - **PALM AID OIL (PAO)**
 - **PALM FATTY ACID DISTILLATE (PFAD)**
 - **CRUDE PALM OIL (CPO)**
 - **PALM OLEIN CP6, CP8 AND CP10**
 - **DRIED COPRA**
 - **CNO (CRUDE COCONUT OIL)**
 - **COCONUT FATTY ACID DISTILLATE (CFAD)**
 - **COPRA CAKE**
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PALM KERNEL EXPELLER CAKE (PKE)



- **PALM KERNEL EXPELLER / MEAL / CAKE IS A BY-PRODUCT OF THE CRUSHING AND EXPELLING OF OIL FROM PALM KERNEL. THIS PRODUCT IS KNOWN FOR ITS BALANCED ENERGY AND PROTEIN, HIGH FIBER, GOOD LEVEL OF RESIDUAL OIL AND HIGH IN PALMITIC ACID. FOR MANY YEARS, IT HAS BEEN USED IN COMPOUND CATTLE FEEDS FOR ADULT RUMINANT LIVESTOCK SUCH AS DAIRY COW, BEEF COW , SHEEP AND ETC.**
- **WE WORK WITH SEVERAL PALM OIL MILLS THROUGHOUT INDONESIA TO PRODUCE A MONTHLY PRODUCTION CAPACITY OF 3000MT. WE CAN DO CONTAINER LOAD AND BULK SHIPMENTS OF 5000MT/LOAD DEPENDS ON CUSTOMER'S REQUIREMENT.**

PALM ACID OIL (PAO)



- **PALM ACID OIL (PAO) IS A BIOFUEL FEEDSTOCK DERIVED FROM PALM OIL MILL EFFLUENT (POME). PAO IS A BY-PRODUCT OF THE CHEMICAL REFINING OF PALM OIL AND CONSISTS OF FFA (OVER 50%) AND NEUTRAL OIL, WITH 2-3% MOISTURE AND OTHER IMPURITIES. IT IS VERY SIMILAR TO PALM FATTY ACID DISTILLATE (PFAD), BUT ITS FFA IS GENERALLY LOWER. PALM ACID OIL (PAO) IS USED AS DISTILLED FATTY ACID FOR BIO-DIESEL FEEDSTOCK, ANIMAL FEEDS AND IN SOAP MAKING.**
- **FREE FATTY ACID (FFA) IN % AS PALMITIC : 50 % TO 80 % MAX**
- **MOISTURE & IMPURITIES (M&I) AS AOCS CA 2C-25 : 3 % MAX**

PALM FATTY ACID DISTILLATE (PFAD)



- **PFAD (PALM FATTY ACID DISTILLATE) IS THE BYPRODUCT OF CRUDE PALM OIL AFTER REFINING. PFAD IS USED IN MANY INDUSTRIES SUCH AS LAUNDRY SOAP, ANIMAL FEED INDUSTRIES AND ALSO AS RAW MATERIAL FOR THE OLEO CHEMICAL INDUSTRY. PFAD IS ALSO OFTEN CONSIDERED AS A VALUABLE AND LOW COST RAW MATERIAL FOR BIO-DIESEL PRODUCTION. IT IS COMPOSED OF FREE FATTY ACIDS WHICH ARE OLEIC, STEARIC AND PALMITIC.**
- **PALM FATTY ACID DISTILLATE SPECIFICATIONS AS BELOW :**
 - **FFA AS PALMITIC : 70% MIN**
 - **MOISTURE & IMPURITIES (M&I) : 1% MAX**
 - **SAPONIFIABLE MATTER : 95% MIN**



PALM KERNEL OIL (PKO)

- **PALM KERNEL OIL IS AN EDIBLE PLANT OIL DERIVED FROM THE KERNEL. PALM KERNEL OIL, WHICH IS SEMI-SOLID AT ROOM TEMPERATURE, IS MORE SATURATED THAN PALM OIL AND COMPARABLE TO COCONUT OIL. PALM KERNEL OIL, SIMILARLY TO COCONUT OIL, IS HIGH IN SATURATED FATS AND IS MORE SATURATED THAN PALM OIL.**
- **PALM KERNEL OIL IS HIGH IN LAURIC ACID WHICH HAS BEEN SHOWN TO RAISE BLOOD CHOLESTEROL LEVELS, BOTH AS LDL-C (CHOLESTEROL CONTAINED IN LOW-DENSITY LIPOPROTEIN) AND HDL-C (CHOLESTEROL CONTAINED IN HIGH-DENSITY LIPOPROTEIN).HOWEVER, THE RAISE IN TOTAL CHOLESTEROL CONCENTRATION IS PARTLY DUE TO MORE HDL-C THAN LDL-C.PALM KERNEL OIL DOES NOT CONTAIN CHOLESTEROL OR TRANS FATTY ACIDS. PKO IS SUITABLE FOR THE MANUFACTURE OF SOAPS, WASHING POWDERS AND PERSONAL CARE PRODUCTS.**

CRUDE PALM OIL (CPO)

- **THE APPLICATIONS OF PALM OIL ARE FAR RANGING. IN THE FOOD SECTOR THE PRINCIPAL USES ARE IN COOKING OILS AND FRYING FATS; MARGARINE AND SPREADS; SHORTENINGS; CONFECTIONERY AND BAKERY FATS; ICE CREAM AND COFFEE CREAMERS.**
- **IN THE NON-FOOD SECTOR IT IS USED IN SOAP, SHAMPOO AND DETERGENTS; COSMETICS; PHARMACEUTICALS; ENERGY GENERATION; BIODIESEL AND LUBRICANTS.**
- **THE COMPETITIVENESS OF PALM OIL ENSURES THAT IT WILL REMAIN A CRUCIAL SOURCE OF SUSTAINABLE AND RENEWABLE RAW MATERIAL FOR FOOD, OLEO CHEMICALS AND BIOFUEL INDUSTRIES OF THE FUTURE.**
- **WE CAN SUPPLY CPO IN BULK(TANKER) AND FLEXI BAG CONTAINERS.**



COOKING OIL (CP6,CP8 & CP10)



- **WE OFFER A COMPREHENSIVE PRODUCT RANGE OF HIGH QUALITY PACKED COOKING OILS IN VARIOUS PACKING SIZES. OUR COOKING OIL IS A GREAT, VERSATILE ALL PURPOSE OIL. OUR HOUSE BRAND IS MARKETED UNDER THE NAME OF SUNOLI AND RICHOIL.**
- **WE ALSO CAN SUPPLY WITH YOUR REQUIRED BRAND LABEL.**
- **WE CAN SUPPLY REFINED COOKING OIL IN BULK SHIPMENT(TANKER), FLEXI BAG CONTAINERS AND IN PACKED FORM FOR RETAIL PURPOSE.**

PALM KERNEL SHELL



- **PALM KERNEL SHELL IS A BY-PRODUCT IN THE PRODUCTION OF PALM OIL AND IS COMMONLY USED IN THE NATURAL BIOMASS ENERGY INDUSTRY. PALM KERNEL SHELLS (OR PKS) ARE THE SHELL FRACTIONS LEFT AFTER THE NUT HAS BEEN REMOVED AFTER CRUSHING IN THE PALM OIL MILL. IT IS A FIBROUS MATERIAL, BROWNISH-YELLOW IN COLOR AND CAN BE EASILY HANDLED IN BULK DIRECTLY FROM THE PRODUCT LINE TO THE END USE. DUE TO ITS HIGH CALORIFIC VALUE, AVERAGING 4000 KCAL/KG, AND LOW ASH CONTENT, IT IS CONSIDERED AN ATTRACTIVE SOURCE OF FUEL IN THE PRODUCTION OF ENERGY FROM RENEWABLE SOURCES.**
- **WE ARE CAPABLE OF SUPPLYING IN BULK SHIPMENTS AND CONTAINER LOAD AS PER CUSTOMER'S REQUIREMENT**



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